

BRUNSWICK COLLEGE FOUNDATION, INC.

ANNUAL MEETING

February 19, 1993

1. Presiding William F. Torrey
Chairman
2. Approval of Minutes Dr. Harrison Fields
Registrar
3. Annual Fund Report Bill Jones
1st Vice Chairman
4. Financial Report Mary Virginia Jones
Treasurer
5. Report to the Foundation on the Status of the College Dr. Dorothy L. Lord
President
6. Foundation Business
 - Donor Recognition Melinda Laager
Director of Institutional Advancement
 - Report from the Scholarship Committee Betty Coen
Financial Aid Officer
 - Report from the Executive Committee
 - . Amendment of Bylaws
 - . Nominations
7. Announcements
8. Adjourn

-----LUNCH-----

Southeast Georgia Conference Center Presentation and Tour
Dr. Sybil Francis
Director, Continuing Education

BRUNSWICK COLLEGE
Brunswick, Georgia
February, 1993

F A C T S H E E T

HISTORY

Founded in 1961

Began operation in September, 1964

Unit of the University System of Georgia

Accredited by: Southern Association of Colleges and Schools

National League for Nursing

Chancellor of the University System of Georgia: Dr. H. Dean Propst

President of Brunswick College: Dr. Dorothy L. Lord

Students

President of Student Government Association	Amy Damrill
Total enrollment Fall Quarter, 1992	1,841
Number of men	596
Number of women	1,239
Number of Georgia counties represented in student body	31
Number of students in Glynn County	1,245
Number of students from four county area within 40 mile radius:	
Camden	165
Brantley	76
McIntosh	86
Wayne	116
Total number of graduates to date	4,425
Number of students to be graduated June, 1993 (approximately)	300

FACULTY AND STAFF

Number of teaching faculty	52
General Administration	22
Staff and supporting personnel	61
TOTAL PERSONNEL	135

BUDGET AND FINANCES 1992-93

Educational and General Budget	\$7,961,968
Auxiliary Enterprises Budget	656,800
Student Activities and Athletic Budget	223,350
Unexpended Plant	200,000
TOTAL BUDGET	\$9,042,118

ECONOMIC IMPACT ON AREA 1991-92

Current fund payrolls	\$5,123,523
Student aid payroll	60,189
Estimated expenditures by non-local students	110,000
Estimated savings for local students	1,100,000
TOTAL	\$6,393,712

PHYSICAL PLANT

Size of Campus	190 acres
Total number of buildings on campus	11
Total square footage of existing buildings	238,700
Value of physical plant	\$10,985,930

LIBRARY

Number of volumes	57,823
Units in microform	89,834

DEGREE & CERTIFICATE PROGRAMS AVAILABLE AT BC 1992-93

CAREER DEGREES

Associate of Applied Science Degree Programs

- Accounting (AASA)
- Business and Office Technology (AAS BOT)
- Computer Information Technology (AASCIT)
- Drafting and Design Technology (AASDD)
- Electronics Technology (AASET)
- Marketing and Management (AASMM)
- Mechanical Technology (AASMT)

Associate of Science Degree Programs

- Medical Laboratory Technology (ASMLT)
- Nursing (RN Program) (ASN)
- Radiological Technology (ASRT)

Certificates

- Business and Office Technology
- Computer Information Technology
- Drafting and Design Technology
- Electronics Technology
- Machinist
- Manufacturing Maintenance Technology
- Marketing & Management
- Nursing Technology
- Practical Nursing
- Surgical Technology
- Welding

PRE-BACCALAUREATE OR TRANSFER DEGREES

- Associate of Arts - Area IV Courses (AA)
- Associate of Science - Area IV Courses (AS)

BRUNSWICK COLLEGE FOUNDATION
ANNUAL MEETING
1992

MINUTES

The annual meeting of the Brunswick College Foundation, Inc. was held at 11:00 a.m. on Tuesday, February 18, 1992 at Brunswick College in the Study/Conference Room of the Andrews Student Center. Mr. William F. Torrey, Chair of the Foundation presided.

Trustees present were:

Mr. James R. Bland, Jr., Mr. James D. Gould, III, Mr. Jack Hartman, Mr. Jim Hunt, Mr. Alfred W. Jones, III, Mrs. Mary Virginia Jones, Dr. William J. Laws, Dr. Dorothy L. Lord, Mr. James W. McSwiney, Dr. J.R. Miller, Mrs. Louise P. Ringel, Mr. Rees M. Sumerford, Miss Terrill Thomas, Reverend E.C. Tillman, Mr. William F. Torrey, Mr. Peter A. Vivenzio, Jr., Ms. Millie Wilcox, Mr. Harvey York.

Other administrators from Brunswick College in attendance were:

Mr. Ben Allen, Dr. Harrison R. Fields, Dr. Sybil Francis, Dr. Morgan Stapleton, Dr. Betty Jo Strickland, and Mr. Russ Williams.

Chairman William Torrey called the meeting to order and welcomed all those present. He presented for approval the minutes of the meetings of February 26, 1991 and September 6, 1991. The minutes were approved as distributed.

Mr. Bill Jones reported on the results of the annual fund drive. He indicated that \$31,600 was raised, which was \$2000 less than the previous year. He also indicated that we had been unable to reach our goal of \$40,000. He emphasized that we would need to expand our efforts beyond the letter writing campaign, which has been the backbone of the fund-raising campaign. He felt that we should continue, but that we also become more proactive in our attempts. He requested that written comments or suggestions for activities be forwarded within the next month.

Mrs. Mary Virginia Jones gave an update on the Treasurer's Report. She indicated that interest rates were down, thus projected earnings were down. Total assets of \$993,841.68 were reported, and Mrs. Jones reviewed the allocations for the year. A motion was made and seconded to approve the Treasurer's Report. The motion passed.

Mrs. Jones presented the budget report for 1991-92 and the proposed budget for 1993. She indicated that, because projected earnings are down, we will be using retained earnings during the year. A motion was made and seconded to approve the budget. The motion passed.

Dr. Morgan Stapleton, Vice President for Academic Affairs, reported on the general status of Brunswick College. He indicated that 1800 students were studying on campus, which included 1559 lower-level and 241 upper-level students. He provided data on the composition of the student body of Brunswick College and reviewed the Transfer Student Report indicating the success of Brunswick College students who transfer to another institution within the University System of Georgia. He also reviewed the composition and qualifications of the faculty. Dr. Stapleton reported that Brunswick College was in the top quartile of University System institutions with regard to Regents Testing results. We currently have a 79% cumulative pass rate.

Dr. Stapleton indicated that, due to the new computerized system, we have doubled the volume of print material circulated by the library. He reported that we were nearing completion of the campus computer network system. This will allow faculty access to student records and system data and the use of electronic mail when the system is fully implemented.

Dr. Stapleton reported that we are expanding our off-campus program and that new vocational-technical programs are being planned. Due to budget cuts, it has been necessary to increase class size and the use of part-time faculty, which may be areas of concern. He also noted the part-time faculty at Brunswick College are teaching 13% of student credit hours compared to 40% nationally.

He reported that there has been a 60% decrease in the budget for the library, and additional cuts in travel funds. Dr. Stapleton also gave an update on faculty participation in various activities funded by the staff development funds provided by the Foundation.

Dr. Strickland, Vice President for Student Development Services, reviewed the reorganization of student services to include all aspects of available services to students, including admissions, registration, counseling, financial aid, athletics, and student life. This also included better coordination of information workshops, increased availability of counselors, extension of office hours to service evening students, and the implementation of the Outreach Program.

She stated that the Outreach Program involves recruitment of off-campus students and includes campus visitations by high school students in our area and involvement in the Partners in Education program with Jane Macon Middle School. She reported on the

results of the recruitment efforts by reviewing the enrollment increase percentages over the last year. Based on the fact that the average age of our student body is 26.5, she indicated that there was a need for additional scholarship support for the non-traditional student.

She reviewed activities provided to the students, which are designed to provide information concerning mental, physical, and spiritual wellness to help increase student responsibility for personal behavior. She provided an update on the athletic teams, including national rankings, and reported on national recognitions received by Seaswells and Mariners Log. She expressed appreciation to the trustees for their scholarships for student leadership.

Dr. Francis reported on the Continuing Education and Community Services area of Brunswick College. She stated that we currently have the largest group of students enrolled in the Legal Secretary program. She reviewed activities of the previous year, including the Parenting Fair held for approximately 200 parents and children, and she reported on the upcoming events planned for Spring and Fall 1992. She indicated that the new building should increase the variety of activities that could be held on campus and asked for suggestions. She reported that the building was midway to completion and invited the trustees to tour the facilities.

Dr. Lord welcomed the trustees to the campus and expressed her appreciation, especially to Mr. Torrey, for their support and help in the community. She reviewed the following Brunswick College activities:

- *Reaffirmation of SACS accreditation.

- *Activities involved in the completion of the Continuing Education building scheduled to open May 15:

- Name for the building to be Southeast Georgia Conference Center, as determined by a committee of Foundation members.
- Determination of name for the various rooms by a Foundation subcommittee headed by Mr. Bill Torrey.
- Development of a price structure for the use of the building, with a provision of one free use per year per public school, by a Foundation subcommittee.

- *Dr. Lord's activities for the year:

- Increased the visibility of the college by accepting 23 speaking engagements throughout our service areas.
- Acted as facilitator in the SAGE project sponsored by Georgia Power, which identified community leadership improvement as an area of emphasis.

-Helped to promote the economic development of the area by assisting in the relocation of the Jered Brown company. Brunswick College will continue to assist in the training of employees through co-op and internship activities, which included the Quick Start program responsible for the training of the welders for the original relocation work.

***Outreach/Access:**

-Classes are currently being offered in Camden and Wayne counties. Projected growth for the military base in Camden indicates that there is a positive future for Brunswick College. She indicated that we would need money to provide staff and equipment in order to take advantage of the offer of free use of office and classroom space by Gilman Paper Company. She reported that a committee has been formed at the local level to help with fund-raising, and hopes to expand the service in that area beginning Fall 1992.

Mr. Torrey emphasized the need for trustees' support in order to catch up to the growth and needs of the college. He asked for any suggestions, and announced plans for a workshop on raising money for the Foundation. He also indicated that there are plans to review and stream-line the Foundation By-laws.

Mr. Bill Jones gave the following report from the nominating committee:

***Proposed officers:**

- Bill Torrey - Chairman
- Bill Jones III - 1st Vice Chairman
- Dr. William Laws - 2nd Vice Chairman
- Dr. Dorothy Lord - Secretary
- Mrs. Mary Virginia Jones - Treasurer
- New Vice President for Business Affairs - Assistant Treasurer

***3-Year appointment:**

-Mr. Jack Hartman, Joe Harvey, Margie Mills, Louise Ringel, Charles Rinkevich, Larry Deeg

***2-Year appointment:**

-James Bland, Jr., Mrs. Willou Smith

*Emeritus Status:

-Mr. Bob Bledsoe, Mr. Peter Vivenzio, Jr., Mr. Kenneth McCarthy, Mr. James Wainright, Jr., Mr. John Kaufman, Mr. Charles Wells.

A motion was made and seconded to approve the nominations. The motion passed.

Mr. Ben Allen reported on the Scholarship Committee. He reported that the Financial Aid Office had distributed \$1.33 million for the 1990-91 year and expects a 30% increase for the 1991-92 year. He indicated that \$231,759 or 17% of funds came from outside sources, including the Foundation. He emphasized the need for additional support, considering that we had lost approximately six sources of scholarship funds. He reported that 8 of the 10 students receiving funds under the new Better Choice program had completed courses during Fall Quarter 1991, and that 6 students had returned for courses during Winter Quarter 1992. He indicated that there was special need for support for the non-traditional students, who comprise a large part of our student body.

Mr. Torrey announced the following events for the upcoming week of Dr. Lord's Inauguration:

*Monday - concert

*Tuesday - Minority luncheon and dramatization

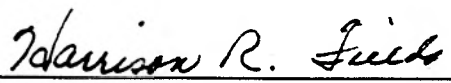
*Wednesday - lecture

*Thursday - reception for out-of-town guests at the home of Carley Zell

*Friday - Inauguration from 10:00 a.m.- 12:00 noon

The meeting was adjourned at 11:55 a.m., with the luncheon following in the President's Dining Room.

Respectfully submitted,



Harrison R. Fields

SCHOLARSHIP
1 NAM



Brunswick College
Altama at Fourth
Brunswick, Georgia 31523

Student Financial Aid

**Brunswick College
Scholarships**

A Two-Year Unit of the
University System of Georgia

SCHOLARSHIP

NAME

**TERRILL THOMAS FOUNDATION HONORS
SCHOLARSHIP 1250 X 12 = 15,000**

Heather L. Parrish
Marci McMenamin
Christy Richey
Lucinda Intorre
Timothy Futch
Sharon Danley
Bobby Crumbley
Ryan Downie
Christy Oglesby
Kimberly Anderson
Lisa Mobley
Michelle M. Stanford

**FOUNDATION HONORS SCHOLARSHIP
 1500 X 8 = 12,000**

Jennifer Cox
Tara M. Bargainnier
Dawnya Jacobs
Kristi Rowan
Davey Sapp
Melanie Sapp
Bobby Smith
Jennifer Diestel

**ABC HOME HEALTH SCHOLARSHIP
 1,100 X 2 = 2,200**

Dena Zinker
Patricia Burns

**AMERICAN ASSOCIATION OF
UNIVERSITY WOMEN SCHOLARSHIP
 200**

Kimberly Anderson

**BERTHA GALIN SCHOLARSHIP
 1,100 x 2 = 2,200**

Ethel L. Frazier
Jodi Nelson

**BORCHARDT SCHOLARSHIP
 1,200**

Kimberle A. Luke

**BRUNSWICK EMANCIPATION SCHOLARSHIP
 300**

Sylvia Williams

**BRUNSWICK MILLION DOLLAR CLUB
SCHOLARSHIP 500**

Derannya L. Cowart

**BRUNSWICK ROTARY CLUB SCHOLARSHIP
 600**

Nicole Avera

BRYAN KELLY ROBERSON SCHOLARSHIP 150	Erika Dowling
CHARLES A . CHAMPION SCHOLARSHIP 500	Sylvia Williams
CHARLES E. WHITTLE SCHOLARSHIP 600	Peggy Tsang
CHARLES WESLEY WELLS SCHOLARSHIP 1,200	Carl Allison
DUNN SCHOLARSHIP 1,500	Charles Brazell
ELMA D. ROZIER 1,150	Tonya Miller
JEKYLL ISLAND GARDEN CLUB 1,000 x 3 = 3,000	Robb B. Van Wie Fredia Jacobs Lois Cash
GLENN STAUFFER SCHOLARSHIP 150	Kimberly Anderson
SOUTH EAST GA REGIONAL HOSPITAL AUXILIARY SCHOLARSHIP 1,150	Sarah Noble
GLYNN COUNTY ASSOCIATION OF EDUCATORS SCHOLARSHIP 750	Pamala Parks
GLYNN COUNTY FARM BUREAU SCHOLARSHIP 1,000	Christopher Ruff
HELEN BLOODWORTH SCHOLARSHIP 450	Donna Drury
HELEN ELLIOT SCHOLARSHIP 1,100	Trey Faulkner
HOWARD WYNN SCHOLARSHIP 350	Shane Latham
HUGH GARNER SCHOLARSHIP 750	Francisco Santos
HUMANITIES SCHOLARSHIP 1,150	Traci Goodwin
IRENE J. WELLS SCHOLARSHIP 1,200	Helen Brant
J. R. DUGGAN SCHOLARSHIP 1,200	William R. Lane

J. R. DUGGAN ENDOWMENT	1,200	Leslie Forbes
MARY KELLY MOFFITT SCHOLARSHIP	375	Erika Dowling
MANAGEMENT and TRAINING CORPORATION SCHOLARSHIP	500	Terry L. O'Quinn
PATSY BROWN BLEDSOE	1,200	Diane Ramjattan
PILOT CLUB SCHOLARSHIP	1,000	Judy Payne
PHILLIP RINGEL SCHOLARSHIP	1,000	Kathy Sloan
REGENTS SCHOLARSHIP	425 x 4 = 1,700	Ethel Frazier Markeeta Brady Andrea Brazell Carolyn Todd
ROBERT and ANNABELL ATWOOD SCHOLARSHIP	1,000	Shanna Bladen
RONALD ADAMS SCHOLARSHIP	1,000	Pedra Van Blount
ROSALIE GORMLY SCHOLARSHIP	400	Jeremy James
RICHARD M. SCARLETT SCHOLARSHIP	460	Terry O'Quinn
SCM ORGANIC CHEMICAL SCHOLARSHIP	1,000	Melissa Wentworth
SEA ISLAND GARDENING GROUP SCHOLARSHIP	1,150	Anna Rowell
SE GA REGIONAL HOSPITAL SCHOLARSHIP	1,100	Sarah Noble
ED BRUCE/ST SIMONS ROTARY SCHOLARSHIP	2 X 1,200 = 2400	Dawn Martin James Michael Hulsey
WHORTON, DAWLEY, BOSWELL SCHOLARSHIP	600	Nicole Avera
WILLIAMS, REV. L. E. SCHOLARSHIP	200	Erika Dowling

FALL STAFF DEVELOPMENT

Gail Harper	\$140
Terry Murphey	140
Sharon Price	185
Debbie Yancey	180
Melinda Laager	173

WINTER STAFF DEVELOPMENT

Carolyn Wicker
Gail Harper
Terry Murphey
Sharon Price
Debbie Yancey
Melinda Laager

FALL NON-TRADITIONAL

Laura Ammons
Terry Roland
Terri Rozier
Brenda Williams

WINTER NON-TRADITIONAL

Martha Griffin
Sara Spencer
Deborah Douglas
Ronna Hughley
Lanita Griffin
Tommy Bowen
Betsy Tanner
Teresa Lee
Kathleen Corwin
Frances Latson
Shelia Small

Camden County High School	1
Charlton County High School	1
Brunswick College	45
Brunswick High School	24
Glynn Academy High School	22
Effingham County High School	1
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Total Applicants	94

Brunswick College
Scholarship Committee
April 1992

Members present: Ralph Denty, Harrison Fields, Mary Freeman, Jim Gould, Terrill Thomas, LaVerne Cooper, Nisi Zell and Benjamin Allen.

The meeting was called to order by Ben Allen, applications from all applicants were brought before the committee. This was done in compliance with a request from the committee during the 1991-92 committee meeting for more committee involvement in the selection process during the 1992-93 selections.

A report was given on the results of the Non Traditional Scholarship Grant offered to ten students during the Fall quarter of 1991. This grant gave ten students an opportunity to attend Brunswick College for one quarter at no cost to them, if they met the Non Traditional Scholarship standard requirements.

Copies of the Scholarship brochure were passed out to the members in attendance. Ben Allen reported to the committee that he had located the Rev. L. E. Williams Scholarship and it would be considered for awarding during the 1992-93 scholarship year.

The committee reviewed the listing of the applicants and spent two hours making selections. It was noted that the applicants were well qualified. The committee decided during the selection process that they would not be able to complete the selection during one meeting, and it was decided to schedule another meeting period to wrap up the process.

The overall consensus of the committee was that they liked this format better although it took longer to make the decision. It was agreed that the committee in this situation was able to get better acquainted with each scholarship recipient.

The committee set aside some alternate names to place in slots where awards were not accepted by the original awardee.

The committee completed the selection process one week later and agreed to come together again if additional names were required.

The meeting was adjourned until the next called meeting.

Respectfully submitted by,

Benjamin J. Allen

Brunswick College
Scholarship Committee
May 23, 1991

Members present: Ralph Denty, Harrison Fields, Mary Freeman, Jim Gould, Terrill Thomas, LaVerne Cooper, Peter Vivencio and Ben Allen.

The meeting was called to order by Harrison Fields, a discussion ensued concerning the awarding of scholarships to the high schools before the committee met. Ms. Cooper said she had received a call from Betty Randolph at Brunswick High. Dr. Fields and Ben Allen explained that the policy as they understood it was that the Financial Aid officer collected and made the designated awards and the committee approved the decision. The committee did not agree with this decision and explained they wanted to be involved in every aspect of the selection. The committee did approve the awarding of the scholarships as presented for the 1991-92 year; however, the committee requested a revision of the procedures for the 1992-93 year to include all members in the process earlier.

The committee also explored ways of reaching a larger audience and increasing student enrollment. Dr. Freeman presented to the committee an Incentive Scholarship Program that was piloted in 1987 at Abraham Baldwin Agricultural College in Tifton, GA with great success. The committee liked the approach and Ben Allen explained that Foundation money was already in place that could be diverted to bring in several students during the Fall quarter 1991 and Spring quarter 1992. It was decided that ten (10) students would be brought in during each quarter. Funds to cover this would be diverted from the Non-traditional Scholarship Grant.

The committee reviewed the listed scholarships and a question was raised about the Rev. L. E. Williams Scholarship which was not listed. Ben Allen said he would look into this scholarship and report back to the committee.

The meeting was adjourned until the next called meeting.

Respectfully submitted by,

Benjamin J. Allen



Brunswick College
Altama at Fourth
Brunswick, Georgia 31523

Student Financial Aid

A Two-Year Unit of the
University System of Georgia

BRUNSWICK COLLEGE SCHOLARSHIP

CALLED MEETING

1992

MINUTES

A called meeting of the Brunswick College Scholarship Committee was held at 2:00 p.m., November 6, 1992 in the President's Conference Room of the Administration Building.

Scholarship members present:

Jim Gould, Terry Thomas, Nisi Zell, Harrison Fields, Mary Freeman and Betty Coen.

Scholarship members absent:

Peter Vivenzio Jr., Ralph Denty, LaVerne Cooper

This called meeting was to award scholarships that were not awarded at the scholarship meeting in May.

There was a total of 10 scholarships to award. See the attached, revised list.

Ms. Thomas requested a list of dollar amounts related to the various scholarships. Per the request dollar amounts were added to the awarded scholarship list.

There was a great deal of discussion about non-traditional students and their needs. Terill Thomas offered a \$5,000 grant for non-traditional students. The scholarship committee will develop a scholarship application and set up the guidelines.

Respectfully submitted,

Betty Coen
Financial Aid Officer

BRUNSWICK COLLEGE FOUNDATION, INC.
BALANCE SHEET
For Year Ended December 31, 1992

	UNRESTRICTED FUNDS	RESTRICTED FUNDS	ENDOWMENT & QUASI ENDOWMENT FUNDS	TOTAL
ASSETS				
Cash in Bank				
Demand and Money Market	\$ 87,939.46	\$ 81,228.36	\$ 97,881.92	\$ 267,049.74
Investments:				
Barnett Bank Trust Fund			528,570.78	528,570.78
Mutual Funds				
620 Shares Lifetime Government Income Plus Trust Mutual			5,102.60	5,102.60
Common Stock				
31 Shares Barnett Bank	1,001.70			1,001.70
TOTAL ASSETS	\$ 88,941.16	\$ 81,228.36	\$ 631,555.30	\$ 801,724.82
FUND BALANCE				
Allocated Fund Balance				
Balance, 1992-93 Budget	\$ 32,351.16			\$ 32,351.16
Undistributed Earnings or Gifts		\$ 81,228.36		81,228.36
Unallocated Fund Balance	56,590.00		\$ 631,555.30	688,145.30
TOTAL FUND BALANCE	\$ 88,941.16	\$ 81,228.36	\$ 631,555.30	\$ 801,724.82
December 31, 1992				

BRUNSWICK COLLEGE FOUNDATION, INC.
SUMMARY OF CHANGES IN FUND BALANCE
For Year Ended December 31, 1992

	UNRESTRICTED FUNDS	RESTRICTED FUNDS	ENDOWMENT & QUASI ENDOWMENT FUNDS	NON-CASH	TOTAL
Balance, January 1, 1992	\$ 83,274.32	\$ 40,340.85	\$ 870,226.51		\$ 993,841.68
Additions:					
Contributions					
Cash	\$ 37,787.00	\$ 178,301.69	\$ 62,200.00		\$ 278,288.69
Other				\$ 7,259.00	7,259.00
Interest & Dividends on Savings & Investments	6,078.60				6,078.60
Earnings on Endowments	7,009.84	28,627.74			35,637.58
Total Additions	\$ 50,875.44	\$ 206,929.43	\$ 62,200.00	\$ 7,259.00	\$ 327,263.87
Deductions:					
1991-92 Program Support	\$ 30,659.76				\$ 30,659.76
1992-93 Program Support	14,548.84				14,548.84
Transfer Non-Cash Gifts to College Disbursement of Restricted Funds				\$ 7,259.00	7,259.00
Academic Support		\$ 111,263.03			111,263.03
Student Scholarship Support		30,807.20			30,807.20
Other Student Support		870.00			870.00
College Private Trust Funds Foundation Endowments		323,972.90			323,972.90
TOTAL DEDUCTIONS	\$ 45,208.60	\$ 466,913.13		\$ 7,259.00	\$ 519,380.73
Transfers:					
Prior Year Endowment Earnings and Continuing Education Funds		\$ 300,871.21	\$ (300,871.21)		
TOTAL FUND BALANCE PRIOR TO RESERVES	\$ 88,941.16	\$ 81,228.36	\$ 631,555.30		\$ 801,724.82

BRUNSWICK COLLEGE FOUNDATION, INC.
UNRESTRICTED FUNDS
STATEMENT OF CHANGES IN FUND BALANCE
January 1, 1992 - December 31, 1992

Balance, January 1, 1992		\$ 83,274.32
Additions		
Cash Donations - Unrestricted	\$ 37,787.00	
Earnings on Endowment	7,009.84	
Interest & Dividends on Savings & Investments	6,078.60	
Total Additions		\$ 50,875.44
Total Assets Available		\$ 134,149.76
Deductions - 1991-92 Expenditures (1/1/92-6/30/92)		
Foundation Honors Scholarship	\$ 9,500.00	
Non-Traditional Scholarship	5,403.51	
I.M. Aiken Leadership Scholarship	2,015.00	
Publications Scholarship	1,500.00	
Faculty Development/Library Support	1,438.50	
Staff Development/Scholarships/Awards	3,085.68	
President's Discretionary Fund	6,717.07	
President Inauguration(Sea Island)	1,000.00	
		\$ 30,659.76
Deductions - 1992-93 Expenditures (7/1/92-12/31/92)		
Foundation Honors Scholarship	3,883.00	
Non-Traditional Scholarship	1,772.15	
I.M. Aiken Leadership Scholarship	470.00	
Publications Scholarship	1,700.00	
Faculty Development/Library Support	3,167.82	
Staff Development/Scholarship/Awards	1,003.00	
President's Discretionary Fund	2,081.25	
Fund Drive Expense	456.62	
Miscellaneous Expense	15.00	14,548.84
Total Deductions for Program Support		\$ 45,208.60
Total Deductions		45,208.60
Fund Balance Prior to Reserves		\$ 88,941.16
Reserve for Budgeted Program Support for Balance of 1992-93 Fiscal Year		32,351.16
Total Unallocated Fund Balance, December 31, 1992		\$ 56,590.00 =====

BRUNSWICK COLLEGE FOUNDATION, INC.
RESTRICTED FUNDS
January 1, 1992 - December 31, 1992

	BALANCE 1/1/92	RECEIVED	DISBURSED	BALANCE 12/31/92
Restricted for Academic Support				
Allied Health Program (SEGRMC)	\$ (28,617.15)	\$ 88,480.69	\$ 59,863.54	
Applied Business	300.00			\$ 300.00
Computer Matching Grant	624.30			624.30
Continuing Education Department	25.00			25.00
Developmental Studies Department	73.24			73.24
Faculty Development Fund	1,445.40	100.00	300.00	1,245.40
General Studies Division	100.00	700.00		800.00
Library	4,250.66	886.00	1,023.30	4,113.36
Nursing Assistants (Thomas Beach Trust)	(16,075.77)	13,490.00	20,499.91	(23,085.68)
Nursing Department	1,247.41	2,500.00		3,747.41
Nursing Lab Assistants/RN Faculty (SEGRMC)	(6,423.72)	18,000.00	11,576.28	
Public Occasions	1,000.00			1,000.00
RN Program/ABC Home Health	12,000.00	6,000.00	18,000.00	
Special Programs Division	180.00			180.00
Staff Development Fund	94.00	50.00		144.00
Staff/Faculty Fellowship	258.00	270.00		528.00
Vocational Technical Division		1,000.00		1,000.00
Total Academic Support	\$ (29,518.63)	\$ 131,476.69	\$ 111,263.03	\$ (9,304.97)

Restricted for Student Scholarship Support				
AAUW Scholarship	\$ 200.00		\$ 66.00	\$ 134.00
ABC Home Health Scholarship	2,200.00	\$ 2,000.00	3,400.00	800.00
Adams, Ronald, Scholarship	1,900.00		1,333.00	567.00
Adult Scholarship		1,000.00		1,000.00
Athletic Scholarship	561.50	60.00		621.50
Atwood Scholarship (Robert & Annabelle)	1,100.00	1,100.00	367.00	1,833.00
Boswell Hardship Grant Award	3,000.00			3,000.00
Bruce, Ed, Scholarship		2,400.00	3,200.00	(800.00)
Brunswick Emancipation Committee Scholarship	300.00		400.00	(100.00)
Brunswick Golden Isles AACA	358.00			358.00
Brunswick Junior Womens Club Scholarship	535.00			535.00
Brunswick Press/Advertising Scholarship			167.00	(167.00)
Brunswick Womens Club Scholarship	750.00	1,000.00	1,750.00	
Business Administration Scholarship		500.00	500.00	
Champion, Charles, Scholarship	500.00	750.00	167.00	1,083.00
Dunn, Robert, Scholarship	1,500.00			1,500.00
Edwards, S. C., Scholarship	114.00			114.00
Elliot, Helen, Scholarship	2,200.00		1,467.00	733.00
Garner, Hugh, Scholarship	750.00	750.00		1,500.00
General Scholarship	1,664.07	1,225.00	1,085.00	1,804.07
Glynn Association of Educators Scholarship	250.00		250.00	

BRUNSWICK COLLEGE FOUNDATION, INC.
 RESTRICTED FUNDS (Page 2 of 3)
 January 1, 1992 - December 31, 1992

	BALANCE 1/1/92	RECEIVED	DISBURSED	BALANCE 12/31/92
Glynn Baptist Ministers Wives Scholarship	100.00			100.00
Glynn Farm Bureau Scholarship		1,000.00	333.00	667.00
Golden Isles Data Processing Scholarship	100.00			100.00
Hercules Scholarship	(600.00)	600.00	400.00	(400.00)
Highland Park Club Scholarship	100.00			100.00
Hospital Auxiliary Scholarship	1,100.00	1,100.00	1,100.00	1,100.00
Humanities Scholarship	1,034.00			1,034.00
J. Anderson, Inc. Scholarship		1,000.00		1,000.00
Jekyll Garden Club Scholarship	2,400.00	3,000.00	3,400.00	2,000.00
Jones, Alfred W., Scholarship	445.00			445.00
King & Prince-J.R. Duggan Scholarship	500.00			500.00
Management/Training Corporation Scholarship	1,112.00	500.00	1,167.00	445.00
Medical Lab Technology Scholarship		1,250.00		1,250.00
Minority High School Students		5,000.00		5,000.00
Natural Science Scholarship	2,144.00	720.00	1,483.28	1,380.72
Nursing-Emergency Scholarship	510.19		216.00	294.19
Pilot Club Scholarship		1,000.00		1,000.00
Public Service Extension Scholarship	145.00			145.00
Ringel, Philip S., Scholarship	1,434.00	1,000.00	1,333.00	1,101.00
Roberson, Bryan Kelly, Scholarship		150.00	200.00	(50.00)
Rozier, Elma, Scholarship	1,100.00	1,150.00	1,099.00	1,151.00
SCM Chemical Corporation Scholarship	1,333.00	1,000.00	1,333.00	1,000.00
Scarlett, Richard M., Scholarship	460.00		153.00	307.00
Sea Island Garden Group Scholarship	1,567.00	1,152.00	1,484.00	1,235.00
Secretarial Science		50.00		50.00
Shavers, Janet, Memorial Scholarship	2.00			2.00
Social Science Scholarship	618.00		188.35	429.65
Stouffer, Glenn, Scholarship	308.00	384.00	508.00	184.00
Thomas, Terrill, Scholarship	3,000.00		1,210.57	1,789.43
Vo-Tech Scholarships	1,000.00	750.00	666.00	1,084.00
Vo-Tech Student Recognition	126.00	440.00		566.00
Women Business Owners Scholarship	305.00		381.00	(76.00)
Wynn, Howard, Scholarship	356.00	750.00		1,106.00
Total Student Scholarship Support	\$ 38,581.76	\$ 32,781.00	\$ 30,807.20	\$ 40,555.56
Restricted for Other Student Support				
CDC/Tutorial Program	\$ 63.78			\$ 63.78
Camden Center Support	1,200.00			1,200.00
Child Care		\$ 10,000.00		10,000.00
Circle K Club Support		200.00		200.00
Doris Harden Nursing Award	500.00	500.00	\$ 500.00	500.00
English Theme Award	180.00	204.00	150.00	234.00
Phi Theta Kappa Support	220.00	120.00	220.00	120.00
Total Restricted for Other Student Support	\$ 2,163.78	\$ 11,024.00	\$ 870.00	\$ 12,317.78

BRUNSWICK COLLEGE FOUNDATION, INC.
 RESTRICTED FUNDS (Page 3 of 3)
 January 1, 1992 - December 31, 1992

	BALANCE 1/1/92	RECEIVED	DISBURSED	BALANCE 12/31/92
	-----	-----	-----	-----
Restricted for Capital Improvements				
Capital Improvement Fund	\$ 620.00			\$ 620.00
	-----	-----	-----	-----
Restricted for College Private Trust Funds				
Maryjane Austin Endowment	\$ 1,098.00	\$ 1,020.00		\$ 2,118.00
Rosalie Sutton Gormly Endowment	100.00			100.00
	-----	-----	-----	-----
Total College Private Trust Funds	\$ 1,198.00	\$ 1,020.00		\$ 2,218.00
	-----	-----	-----	-----
Received for/from Endowment Funds				
Austin/Garner Prose Award	\$ 75.00	\$ 218.59		\$ 293.59
Barr Poetry	75.00	106.37		181.37
Bertha Galin	2,000.00	3,024.79	\$ 2,001.00	3,023.79
Bloodworth Nursing	278.83	277.56	375.00	181.39
Borchardt Trust	1,200.00	1,720.10	1,600.00	1,320.10
Brunswick Rotary Club	600.00	1,585.98	800.00	1,385.98
Bryant Athletic	3,067.11	3,053.15		6,120.26
Friends of Music Alliance		286.34		286.34
J.R. Duggan	1,200.00	1,684.58	2,000.00	884.58
Mary K. Moffitt	500.00	1,285.69	625.00	1,160.69
Patsy Bledsoe	1,200.00	1,740.95	1,600.00	1,340.95
Robert Dunn	1,500.00	4,013.72	1,500.00	4,013.72
Terrill Thomas	15,000.00	19,078.97	20,003.00	14,075.97
Whorton/Dawley/Boswell	600.00	753.26	800.00	553.26
Continuing Education Center		292,668.90	292,668.90	
	-----	-----	-----	-----
Total Received for/from Restricted Endowments	\$ 27,295.94	\$ 331,498.95	\$ 323,972.90	\$ 34,821.99
	-----	-----	-----	-----
TOTAL RESTRICTED FUNDS	\$ 40,340.85	\$ 507,800.64	\$ 466,913.13	\$ 81,228.36
	=====	=====	=====	=====

BRUNSWICK COLLEGE FOUNDATION, INC.
STATEMENT OF CHANGES IN FUND BALANCE
ENDOWMENT FUNDS
For the Year Ended December 31, 1992

	FUND BALANCE 1/1/92	ADDITIONS: CONTRIBUTIONS TO CORPUS	DEDUCTIONS: TRANSFERS TO RESTRICTED FUNDS	FUND BALANCE 12/31/92
Brunswick College	\$ 126,205.75			\$ 126,205.75
Austin/Garner Prose Award	1,635.91		\$ 135.91	1,500.00
Barr Poetry	1,050.27		50.27	1,000.00
Bertha Galin	31,117.10		1,374.20	29,742.90
Bloodworth Nursing	5,000.00			5,000.00
Borchardt Trust	17,860.24		772.26	17,087.98
Brunswick Rotary Club	11,030.87		1,030.87	10,000.00
Bryant Athletic	55,000.00			55,000.00
Friends of Music Alliance	2,797.56		147.56	2,650.00
J.R. Duggan	16,718.75	\$ 1,200.00	798.75	17,120.00
Mary K. Moffitt	6,224.66		849.64	5,375.02
Patsy Brown Bledsoe	19,817.19		677.96	19,139.23
Robert Dunn	28,431.04		2,431.04	26,000.00
Terrill Thomas	212,276.95		5,424.45	206,852.50
Whorton/Dawley/Boswell	10,198.15	1,000.00	198.15	11,000.00
Continuing Education Center Quasi Endowment	324,862.07	60,000.00	286,980.15	97,881.92
TOTAL	\$ 870,226.51	\$ 62,200.00	\$ 300,871.21	\$ 631,555.30

BRUNSWICK COLLEGE FOUNDATION, INC.
 UNRESTRICTED FUNDS
 ANALYSIS OF FUNDS AVAILABLE FOR PROGRAM SUPPORT
 December 31, 1992

Unrestricted Funds, Fund Balance, December 31, 1992	\$ 88,941.16
Deduct Allocated Fund Balances For Balance Due on 1992-93 Program Support	32,351.16 <hr style="width: 100%;"/>
Funds Available for Proposed Program Support	\$ 56,590.00
Estimated Earnings from Unrestricted Endowment (6.0%)	7,570.00 <hr style="width: 100%;"/>
Total Funds Available for Program Support	\$ 64,160.00 =====

Proposed Utilization of Available Funds

Allocation for 1993-94	\$ 61,000.00 <hr style="width: 100%;"/>
Estimated Available Balance	\$ 3,160.00 =====

BRUNSWICK COLLEGE FOUNDATION, INC.
 RESTRICTED ENDOWMENT FUNDS
 ANALYSIS OF FUNDS AVAILABLE FOR PROGRAM SUPPORT
 December 31, 1992

	FUND BALANCE 12/31/92	EARNINGS ESTIMATED FOR 1993-94	FUNDS AWARDED 1992-93	SUGGESTED FUND AVAILABLE FOR PROGRAM SUPPOR 1993-94
Austin/Garner Prose Award	\$ 1,500.00	\$ 90.00	\$ 100.00	\$ 150.00 *
Barr Poetry	1,000.00	60.00	75.00	100.00 *
Bertha Galin	29,742.90	1,785.00	2,000.00	2,000.00 *
Bloodworth Nursing	5,000.00	300.00	300.00	300.00
Borchardt Trust	17,087.98	1,025.00	1,200.00	1,200.00 *
Brunswick Rotary Club	10,000.00	600.00	600.00	750.00 *
Bryant Athletic	55,000.00	3,300.00	3,200.00	4,000.00 *
Friends of Music Alliance	2,650.00	160.00	150.00	200.00 *
J.R. Duggan	17,120.00	1,025.00	1,200.00	1,200.00 *
Mary K. Moffitt	5,375.02	325.00	375.00	400.00 *
Patsy Brown Bledsoe	19,139.23	1,150.00	1,200.00	1,200.00 *
Robert Dunn	26,000.00	1,560.00	1,500.00	1,800.00 *
Terrill Thomas	206,852.50	12,400.00	15,000.00	15,000.00 *
Whorton/Dawley/Boswell	11,000.00	660.00	600.00	700.00 *
TOTAL	\$ 407,467.63	\$ 24,440.00	\$ 27,500.00	\$ 29,000.00

* Available funds for 1993-94 exceed estimated earnings due to accumulation of undistributed prior years earnings in Restricted Funds (see page 6).

BRUNSWICK COLLEGE FOUNDATION, INC.
BUDGET STATUS REPORT
For The Year Ended June 30, 1992

-FINAL-

	APPROVED BUDGET 1991-92	TOTAL EXPENDED 1991-92	VARIANCE	APPROVED BUDGET 1992-93	PROPOSED BUDGET 1993-94
UNRESTRICTED FUNDS BUDGET					
Foundation Honors Scholarship	\$ 12,000.00	\$ 9,500.00	\$ 2,500.00 (1)	\$ 12,000.00	\$ 15,000.00 (A)
Non-Traditional Scholarship	8,000.00	5,403.51	2,596.49 (2)	8,000.00	9,500.00
I.M. Aiken Leadership Scholarship	2,400.00	2,015.00	385.00	2,400.00	2,400.00
Publication Scholarship	5,000.00	1,500.00	3,500.00 (3)	5,000.00	5,000.00
Faculty Development/Library Support	3,550.00	3,549.90	0.10	4,000.00	6,500.00 (A)
Staff Development/Scholarships	3,550.00	3,085.68	464.32	4,000.00	5,000.00 (A)
President's Discretionary Fund	10,500.00	8,816.79	1,683.21	10,000.00	14,000.00 (B)
Fund Drive Expense	1,203.00	1,202.71	0.29	1,000.00	1,500.00
Miscellaneous Expense	297.00	60.28	236.72	500.00	600.00
President Inauguration(Sea Island)	0.00	1,000.00	(1,000.00)	0.00	0.00
Other(Faculty Mini-Grants, Etc.)	0.00	0.00	0.00	0.00	1,500.00 (C)
Total Unrestricted Funds Budget	\$ 46,500.00	\$ 36,133.87	\$ 10,366.13	\$ 46,900.00	\$ 61,000.00
RESTRICTED ENDOWMENT FUNDS BUDGET					
Austin/Garner Prose Award	\$ 75.00	\$ 0.00	\$ 75.00	\$ 100.00	\$ 150.00
Barr Poetry	75.00	0.00	75.00	75.00	100.00
Bertha Galin	2,000.00	1,334.00	666.00 (1)	2,000.00	2,000.00
Bloodworth Nursing	278.83	325.00	(46.17)	300.00	300.00
Borchardt Trust	1,200.00	1,200.00	0.00	1,200.00	1,200.00
Brunswick Rotary Club	600.00	600.00	0.00	600.00	750.00
Bryant Athletic	3,067.11	0.00	3,067.11 (4)	3,200.00	4,000.00 (D)
Friends of Music Alliance	0.00	0.00	0.00	150.00	200.00
J.R. Duggan	1,200.00	1,200.00	0.00	1,200.00	1,200.00
Mary K. Moffitt	0.00	500.00	(500.00) (5)	375.00	400.00
Patsy Brown Bledsoe	1,200.00	1,200.00	0.00	1,200.00	1,200.00
Robert Dunn	1,500.00	1,000.00	500.00 (1)	1,500.00	1,800.00
Terrill Thomas	15,000.00	15,000.00	0.00	15,000.00	15,000.00
Whorton/Dawley/Boswell	600.00	600.00	0.00	600.00	700.00
Total Restricted Endowment Funds	\$ 26,795.94	\$ 22,959.00	\$ 3,836.94	\$ 27,500.00	\$ 29,000.00
TOTAL EXPENDITURES FOR PROGRAMS	\$ 73,295.94	\$ 59,092.87	\$ 14,203.07	\$ 74,400.00	\$ 90,000.00

- (1) Students dropped out of school and were not replaced due to interest rate concerns.
(2) Overly cautious in disbursing Non-Traditional Scholarship.
(3) Seaswells was not published for the 1991-92 fiscal year.
(4) Funds were not requested by Brunswick College.
(5) Endowment should have had budget of \$500. Funds were available.

- (A) Additional funds available allow increases to scholarships and faculty and staff development.
(B) Includes additional funds for newly established Office of Institutional Advancement.
(C) New line item will provide special faculty supplies.
(D) Additional funds available since there were no disbursements in 1991-92.

BRUNSWICK COLLEGE FOUNDATION, INC.
 BUDGET STATUS REPORT
 For Year Ended June 30, 1993

-INTERIM-

	BUDGET 1992-93	EXPENDED TO 12/31/92	AVAILABLE BALANCE
=====			
UNRESTRICTED FUNDS BUDGET			
Foundation Honors Scholarship	\$ 12,000.00	\$ 3,883.00	\$ 8,117.00
Non-Traditional Scholarship	8,000.00	1,772.15	6,227.85
I.M. Aiken Leadership Scholarship	2,400.00	470.00	1,930.00
Publication Scholarship	5,000.00	1,700.00	3,300.00
Faculty Development/Library Support	4,000.00	3,167.82	832.18
Staff Development/Scholarships	4,000.00	1,003.00	2,997.00
President's Discretionary Fund	10,000.00	2,081.25	7,918.75
Fund Drive Expense	1,000.00	456.62	543.38
Micellaneous Expense	500.00	15.00	485.00
Total Unrestricted Funds Budget	\$ 46,900.00	\$ 14,548.84	\$ 32,351.16
=====			
RESTRICTED ENDOWMENT FUNDS BUDGET			
Austin/Garner Prose Award	\$ 100.00	\$ 0.00	\$ 100.00
Barr Poetry	75.00	0.00	75.00
Bertha Galin	2,000.00	667.00	1,333.00
Bloodworth Nursing	300.00	50.00	250.00
Borchardt Trust	1,200.00	400.00	800.00
Brunswick Rotary Club	600.00	200.00	400.00
Bryant Athletic	3,200.00	0.00	3,200.00
Friends of Music Alliance	150.00	0.00	150.00
J.R. Duggan	1,200.00	400.00	800.00
Mary K. Moffitt	375.00	125.00	250.00
Patsy Brown Bledsoe	1,200.00	400.00	800.00
Robert Dunn	1,500.00	500.00	1,000.00
Terrill Thomas	15,000.00	5,003.00	9,997.00
Whorton/Dawley/Boswell	600.00	200.00	400.00
Total Restricted Endowment Funds	\$ 27,500.00	\$ 7,945.00	\$ 19,555.00
=====			
TOTAL EXPENDITURES FOR PROGRAMS	\$ 74,400.00	\$ 22,493.84	\$ 51,906.16
=====			

BRUNSWICK COLLEGE FOUNDATION, INC.
SUMMARY OF CONTRIBUTIONS, GIFTS, AND EARNINGS
January 1, 1992 - December 31, 1992

ADDITIONS

Donations:

Unrestricted Funds			
Cash Donations		\$	37,787.00
Restricted Funds			
Cash Donations			
For Academic Support	\$	131,476.69	
For Student Scholarship Support		32,781.00	
For Other Student Support		11,024.00	
For College Endowment Funds		1,020.00	
Special Terrill Thomas Gift		2,000.00	178,301.69

Endowment Funds			
Cash Donations			
J. R. Duggan Fund	\$	1,200.00	
Whorton/Dawley/Boswell		1,000.00	
Cont. Ed. Center Quasi Endowment		60,000.00	62,200.00

Gifts Other than Cash-Transferred to College			7,259.00
TOTAL GIFTS - CASH AND NON-CASH			\$ 285,547.69

Earnings on Investments:

Unrestricted Investments		\$	6,078.60
Endowment Funds Investments			
Brunswick College	\$	7,009.84	
Austin/Garner Prose		82.68	
Barr Poetry		56.10	
Bertha Galin		1,650.59	
Bloodworth Nursing		277.56	
Borchardt		947.84	
Brunswick Rotary Club		555.11	
Bryant Athletic		3,053.15	
Friends of Music Alliance		138.78	
J.R. Duggan		885.83	
Mary K. Moffitt		436.05	
Patsy Bledsoe		1,062.99	
Robert Dunn		1,582.68	
Terrill Thomas		11,654.52	
Whorton/Dawley/Boswell		555.11	
Continuing Education Center		5,688.75	35,637.58

TOTAL EARNINGS ON INVESTMENTS			41,716.18

TOTAL ADDITIONS - 1992			\$ 327,263.87
			=====

BRUNSWICK COLLEGE FOUNDATION, INC.
SUMMARY OF CONTRIBUTIONS, GIFTS, AND EARNINGS
(Page 2 of 2)
January 1, 1992 - December 31, 1992

DEDUCTIONS

Unrestricted Funds Expenditures			
January - June, 1992	\$	30,659.76	
July - December, 1992		14,548.84	
Total Unrestricted Funds Expenditures		\$	45,208.60
Restricted Funds Disbursements		466,913.13	
Transfer Non-Cash Gifts to Brunswick College	-	7,259.00	\$ 519,380.73
TOTAL DEDUCTIONS			
Decrease to Brunswick College Foundation Assets		\$	(192,116.86)
			=====

BRUNSWICK COLLEGE FOUNDATION, INC.
Schedule of Contributions
January 1, 1992 - December 31, 1992

UNRESTRICTED CASH DONATIONS

Alaimo, Judge Anthony	\$ 1,000.00
Alexander, Mr. & Mrs. Douglas W.	50.00
Anderson, Elaine L.	40.00
Belk Hudson	750.00
Bell, Robin & Lee	100.00
Benefield, Dewey	1,000.00
Berman, Dr. & Mrs. Irwin R.	100.00
Blanchard, Dudley F.	50.00
Bland, James R., Jr.	50.00
Brown, Lloyd	252.00
Brunswick Floors	100.00
Bwk-GI Chamber Commerce	1,000.00
Carter, Don E.	200.00
Certified Electric, Inc	1,000.00
Chaney, Mr. & Mrs. J.R.	100.00
Charter By The Sea	500.00
Clendenin, John	100.00
Coastal Bank	100.00
Cowden, John C., Jr.	50.00
Crouch, Col. Robert	100.00
Crowley, John R.	100.00
Culbreath, John W.	25.00
Cunningham, Fred W.	300.00
Dadin, Linda M.	50.00
Davis, Lonita & Corbin	250.00
Dent, Judy	120.00
Dodge, Mr. & Mrs. Clarence, Jr.	100.00
Ellis, Frampton E.	50.00
Falk, Craig R.	25.00
Fields, Harrison	60.00
Fiore, Rosario R.	200.00
First Federal Svgs Bank	1,000.00
Fletcher, Mattie B.	25.00
Ford Motor Co	500.00
Friedman, H.L.	500.00
Gardner, Stephen	1,000.00
Georgia Pacific Foundation	1,000.00
Georgia Power Co	1,000.00
Gilbert, Dorothy	250.00
Gilbert, James	100.00
Gilbert, John	750.00
Godshall, Mr. & Mrs. Henry S., Jr.	250.00
Gould, James D., III	250.00
Gray, Mr. & Mrs. Edward R.	1,000.00
Gregg, Jameson L.	200.00

BRUNSWICK COLLEGE FOUNDATION, INC.
 Schedule of Contributions - Page 2
 January 1, 1992 - December 31, 1992

UNRESTRICTED CASH DONATIONS (continued)

Griffith, E.F., Jr.	100.00
Grimm, Elizabeth M.	200.00
Harvey, J.H., Jr.	100.00
Horton, Earl & Julia	600.00
Hume, Mrs. Russell S.	50.00
ITT Rayonier Foundation	500.00
J C Penney Co	240.00
Jenkins Enterprises	50.00
Jennings, Dr. E.R.	50.00
Jered Brown Brothers, Inc	1,000.00
Jones, A.W. III	1,000.00
Jones, A.W. Jr.	500.00
Jones, Dr. Max P.	100.00
Jones, Howard	250.00
Kilgallon Foundation	1,000.00
Krider, Carolyn V.	25.00
Laager, Melinda	300.00
Laws, Diane G.	1,000.00
Lawson, Dr. David	100.00
Left Bank Gallery	150.00
Levene, Peter, Sir	25.00
Linton, Mrs. D. H.	100.00
Maasha, Ntungwa	10.00
Marshall, Judge T.O.	100.00
Marshwinds Advisory Co	50.00
McCaffrey, Emily	100.00
McCrary, Dennie	100.00
McMillan, Charles H.	100.00
Medical Arts Center	100.00
Medical Services of Glynn	100.00
Mills, Ben	500.00
Mills, Margie	2,500.00
Montgomery, Jane A.	200.00
Moore, Phillip A.	50.00
Ogden, Faye C.	100.00
Patterson, William & Beverly	50.00
Peterson, Walter	100.00
Pianfetti, John A	20.00
Pinson, Linda	25.00
Portman, William	1,000.00
Powers, Alexandra T.	300.00
Reiter, Richard E.	40.00
Ridgley, Ronald	100.00
Robertson, Rev. & Mrs. Vernard	10.00
Rodormer, E. Winston	1,000.00

BRUNSWICK COLLEGE FOUNDATION, INC.
 Schedule of Contributions - Page 3
 January 1, 1992 - December 31, 1992

UNRESTRICTED CASH DONATIONS (continued)

Rugaber, Patricia	100.00
Sea Island Foundation	1,000.00
Simmons, Lillian E.	100.00
Smith, Willou & Bill	300.00
Sobke, Col. & Mrs. Llewellyn	25.00
Southeastern Bank, Darien	500.00
Stapleton, Morgan	240.00
Stewart, Ruth R.	500.00
Strickland, Dr. & Mrs. A.W.	250.00
Sumerford, Rees M.	100.00
Taylor, Floyd	20.00
Taylor, Jackie	120.00
Thatcher, John M.P.	200.00
Thota, Hamsa	100.00
Torrey, William F., Jr.	1,000.00
Trust Co Banks	750.00
Tuten, John A.	100.00
Vulcan Materials	1,000.00
Watson, William	60.00
Wright, James O.	200.00
York Bee Co	1,000.00
Youngner, Larry	180.00
Zacharias, Artiss deVolt	100.00

TOTAL UNRESTRICTED CASH DONATIONS

\$ 37,787.00

RESTRICTED FOR ACADEMIC SUPPORT

Allied Health Program		
SEGRMC	88,480.69	
Faculty Development Fund		
Foundation Academic Educators		100.00
General Studies Department		
IBM Corporation	200.00	
Willis, Faith	500.00	700.00
Library		
Boyd, Virginia	120.00	
DeWeese, Calvin	120.00	
First Bank of Brunswick	100.00	
Loughlin, John J.	300.00	
Sumler, Donna	5.00	

BRUNSWICK COLLEGE FOUNDATION, INC.
 Schedule of Contributions - Page 4
 January 1, 1992 - December 31, 1992

RESTRICTED FOR ACADEMIC SUPPORT (continued)

Library (continued)		
Tatum, Barbara	25.00	
Wicker, Carolyn	96.00	
Williams, Charlene	120.00	886.00
Nursing Assistants(Thomas Beach Trust)		
SEGRMC		13,490.00
Nursing Department		
Glynn Immediate Care PC		2,500.00
Nursing Lab Assistants/RN Faculty		
GEGRMC		18,000.00
RN Program/ABC Home Health		
ABC Home Health		6,000.00
Staff Development Fund		
Price, Sharon		50.00
Staff/Faculty Fellowship		
Coen, Betty	150.00	
Davis, Sara	60.00	
Yancey, Debbie	60.00	270.00
Vocational Technical Division		
Brunswick/Glynn Development Authority		1,000.00
 TOTAL ACADEMIC SUPPORT		 131,476.69

RESTRICTED FOR STUDENT SCHOLARSHIP SUPPORT

ABC Home Health Scholarship		
ABC Home Health		2,000.00
Adult Scholarship		
Baker, Sybil W.		1,000.00
Athletic Scholarship		
Johnson, Beverly		60.00
Atwood Scholarship(Robert & Annabelle)		
Hunter, Wanda A.		1,100.00
Bruce, Ed, Scholarship		
St. Simons Rotary Club		2,400.00
Brunswick Womens Club Scholarship		
Brunswick Womens Club		1,000.00
Business Administration Scholarship		
Brunswick Million Dollar Club		500.00
Champion, Charles, Scholarship		
Kiwanis Club Northside		750.00
Garner, Hugh, Scholarship		
Kiwianis Club of Brunswick		750.00

BRUNSWICK COLLEGE FOUNDATION, INC.
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STUDENT SCHOLARSHIP SUPPORT (continued)

General Scholarship		
Barnett Bank Of SE Georgia	500.00	
Brown, George	100.00	
Gonzalez, Robert	50.00	
Hunt, James & Patricia	200.00	
Pittman, Arthur	250.00	
Schwartz, Maris	100.00	
Sutton, Margaret B.	25.00	1,225.00
Glynn Farm Bureau Scholarship		
Glynn County Farm Bureau		1,000.00
Hercules Scholarship		
Hercules, Inc.		600.00
Hospital Auxiliary Scholarship		
SEGRMC-Auxiliary		1,100.00
J. Anderson, Inc. Scholarship		
J. Anderson, Inc.		1,000.00
Jekyll Garden Club Scholarship		
Jekyll Island Garden Club		3,000.00
Management/Training Corporation Scholarship		
Management Training Corp./Job Corps		500.00
Medical Lab Technology Scholarship		
SEGRMC		1,250.00
Minority High School Student		
Hannon, W.M.		5,000.00
Natural Science Scholarship		
Hamilton, John	300.00	
Keferl, Eugene	420.00	720.00
Pilot Club Scholarship		
Pilot Club of Brunswick		1,000.00
Ringel, Philip S., Scholarship		
Ringel, Louise P.		1,000.00
Robertson, Bryan Kelly, Scholarship		
Garden Shop Florist		150.00
Rozier, Elma, Scholarship		
Rozier, Elma D.		1,150.00
SCM Chemical Corporation Scholarship		
SCM Glidco Organics		1,000.00
Sea Island Garden Group Scholarship		
Sea Island Gardening Group		1,152.00
Secretarial Science		
Brunswick Legal Secretaries		50.00
Stouffer, Glenn, Scholarship		
Brunswick-GI Regional AACA		384.00

BRUNSWICK COLLEGE FOUNDATION, INC.
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STUDENT SCHOLARSHIP SUPPORT (continued)

Vo-Tech Scholarships		
Interior Products, Inc.	200.00	
Rich Sea Pak	200.00	
Rieger, Klaus K.	250.00	
Whitfield, David E.	100.00	750.00
Vo-Tech Student Recognition		
Adams, Jerry	200.00	
Castor, Dianne	240.00	440.00
Wynn, Howard, Scholarship		
Kiwanis Club Northside		750.00
TOTAL STUDENT SCHOLARSHIP SUPPORT		32,781.00

RESTRICTED FOR OTHER STUDENT SUPPORT

Child Care		
Bancker, Dorothy B.	10,000.00	
Circle K Club Support		
Kiwanis Club Brunswick		200.00
Doris Harden Nursing Award		
Harden, Dr. W.E.		500.00
English Theme Award		
Freeman, Mary		204.00
Phi Theta Kappa Support		
Barber, Henry		120.00
TOTAL OTHER STUDENT SUPPORT		11,024.00

RESTRICTED FOR COLLEGE PRIVATE TRUST FUNDS

Maryjane Austin Endowment		
Spivey, J. Allen		1,020.00

RECEIVED FOR/FROM ENDOWMENT FUNDS

Terrill Thomas		
Thomas, Terrill		2,000.00

BRUNSWICK COLLEGE FOUNDATION, INC.
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ENDOWMENT FUNDS GIFTS FOR CORPUS

J.R. Duggan	
King & Prince Seafood Corporation	1,200.00
Whorton/Dawley/Boswell	
Bell South Telecommunications	1,000.00
Continuing Education Center	
Thomas, Terrill	60,000.00

TOTAL GIFTS FOR CORPUS

62,200.00

TOTAL CASH CONTRIBUTIONS

278,288.69
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GIFTS OTHER THAN CASH

Anonymous	
46 books	\$ 46.00
Boyd, Virginia	
4 books	4.00
Conyers, Jack	
105 books	105.00
Donahoo, Pat	
Periodicals	1.00
Dye, Diane	
8 books	8.00
First Church of Christ Scientist	
1 book	1.00
Georgia-Pacific Corporation	
Steel and bolts	500.00
Griffith, O.C.	
8 books	8.00
Hercules, Inc.	
200 pounds of steel	550.00
King, Rev. Frank	
12 books	12.00
Knox, Deneene	
11 books	11.00
Larson, Mr. & Mrs. Ronald	
1 Periodical Subscription	20.00
Lokken, Stanley	
2 books	2.00
Madray, George	
1 book	1.00
McConnell, Paul	
Greene record collection	500.00

BRUNSWICK COLLEGE FOUNDATION, INC.
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 January 1, 1992 - December 31, 1992

GIFTS OTHER THAN CASH (continued)

Miles, Bruce		
Periodicals		1.00
Murray, Barbara		
2 books		2.00
Parsuley, Daniel		
1 pamphlet		1.00
Pianfetti, John		
Periodicals		1.00
Ridgley, Ron		
6 books		6.00
Periodicals		1.00
4 videotapes		4.00
Rogers, Anne B.		
1 book		1.00
Shelander, Edward H.		
3 books		3.00
Souter, Mr. & Mrs. James		
CAMSTAR physical fitness equipment		5,000.00
South GA Council on Ministries		
Periodicals		1.00
Spivey, Mr. & Mrs. J. Allen		
Periodical Subscription		14.00
Sullivan, Buddy		
3 books		3.00
Teel, John W.		
Sailboat		450.00
Waters, Thomas E.		
Periodicals and pamphlets		1.00
Wege, Tony		
1 book		1.00

 TOTAL NON-CASH GIFTS		 \$ 7,259.00

 TOTAL GIFTS TO BRUNSWICK COLLEGE FOUNDATION, INC.		 \$ 285,547.69
		=====

*Books and materials included at \$1.00 each.

BRUNSWICK COLLEGE FOUNDATION
Finance Committee Meeting
February 5, 1993

The Finance Committee of the Brunswick College Foundation, Inc. met on February 5, 1993 at 3:00 p.m. in the President's Conference Room at Brunswick College. Finance committee members present were Mr. William F. Torrey, Mr. Alfred W. Jones III, Mrs. Mary Virginia Jones, and Mr. Tom Saunders. Guests present were Dr. Dorothy L. Lord, President, Mrs. Melinda Laager, Director of Institutional Advancement, and Mr. Jeff Preston, Director of Business Services.

Dr. Lord began the meeting by reviewing the application process and procedures for awarding faculty and staff development funds. Dr. Stapleton reviews requests for faculty development while Mr. Saunders chairs the Staff Development Scholarship committee.

Mr. Saunders distributed copies of the financial statements and presented an overview of selected statements. Total assets of the foundation dropped during 1992 from \$993,841.68 to \$801,724.82 due to the expenditures associated with the Southeast Georgia Conference Center. Unrestricted cash donations for 1992 increased from \$31,661 to \$37,787. It was also mentioned that the \$528,570.78 in Barnett Trust represents the exact amount of corpus of the endowment funds excluding Terrill Thomas funds restricted for the conference center.

The proposed \$61,000 budget for unrestricted funds was reviewed and discussed. This budget represents a substantial increase from the \$46,900 budgeted for FY 93. In addition, the proposed budget of \$29,000 for restricted endowment funds was also reviewed. Finally, the interim FY 93 budget was reviewed and the committee members were assured that spending for this fiscal year is on target.

A report from Susan Levine, Vice President at Barnett Bank in Jacksonville, was distributed concerning the funds managed by their trust department. The report provided a brief review of past performance as well as plans for investing recently deposited funds. The target asset mix for the funds will remain at 70% fixed income, 25% common stock, and 5% money market in an effort to provide current income.

The committee members also discussed revision of the Bylaws to have the annual meeting in May. Also, the Bylaws will be revised to change from a calendar year to a fiscal year to coincide with the fiscal year of the college. The committee members also agreed that a meeting should be held in late August or early September to review the annual report and to kick off the fund drive. A special financial report will be prepared later this year to encompass the January 1, 1993 to June 30, 1993 time period.

Finally, it was recommended that we sell the 31 shares of Barnett Bank stock that the Foundation has held for years. Proceeds from the sale will be credited to Unrestricted Funds.

There was no further business and the meeting adjourned at approximately 4:45 p.m.

Minutes prepared by:

Tom Saunders
Assistant Treasurer

HIGHLIGHTS OF 1992 FOR BRUNSWICK COLLEGE

The Southeast Georgia Conference Center was completed, dedicated, and opened for use on May 31, 1992. All funds supporting this building were from local sources and included a bond issue which raised \$1,000,000 for the building and the donation of \$366,000 in private funds from Foundation Board Member Terrill Thomas. College Foundation members took an active role in naming the auditorium of the building in honor of Terrill Thomas and the rooms of the building for rivers of Southeast Georgia. This facility includes a 350 seat auditorium, 180 seats in a flexible space classroom area, and a spacious multi-purpose lobby. Educational technology in the building includes satellite hook-ups, computer monitor projection, and a remote control powered videocassette recorder for big screen projection in the auditorium. The new facility served 1,191 individual persons during the fall quarter 1992.

The mission of the college was reaffirmed throughout the five county service area--Glynn, Camden, McIntosh, Brantley, and Wayne Counties--with the president completing in her first year of service seventy speaking engagements each of which reviewed the mission of the two-year community based college in Georgia.

Outreach initiatives were begun to improve access to educational services in Camden and Wayne counties by bringing courses on-site to these two large population clusters. The spectacular growth of Camden County commanded the greatest attention, and plans were developed for an off-campus center using space provided at no charge to the college by Camden County Schools and utilizing a former elementary school site. To accomplish this outreach in the limited resource climate of 1991-92, a plan was developed to raise funds from the community for the first two years of operation until the expanded enrollment base could be reflected in the funding formula. The Brunswick College Foundation officers authorized a Camden Fund-raising Committee to develop local financing of the project. A group of committed community leaders was then organized and has met on a weekly basis since the spring of 1992 to raise \$220,000 for the first two years of operating costs for the center. Several major gifts have been received, and the largest of these from a single donor is \$100,000 for operating costs on a matching basis and twenty-five acres of land for a future permanent Camden Center site. This project has been a major unifying influence in the Camden County area and has met with widespread public support. To date approximately \$140,000 is in the Barnett Bank of St. Marys with \$50,000 in a single matching gift soon to be paid and \$17,500 in pledges for 1993. The campaign will continue until the goal is reached.

Academic Alliances with high schools in the five county region served by Brunswick College were developed in the discipline areas of English and mathematics. Individual workshops with secondary school faculties were held in four of the five counties of the region in 1991-92. These alliances provide a forum for the discussion of instructional outcomes and common issues and concerns. The already existing academic alliance in Spanish continued to work effectively in meeting the needs of college and secondary faculty who teach Spanish.

The role of Brunswick College in economic development of the region and in providing vocational education was strengthened through the development of a partnership program with Georgia Pacific (Paper and Pulp Division) in Brunswick for the provision of a certificate program in Manufacturing Maintenance Technology. Industry personnel assisted in developing the curriculum, selecting the faculty member, and committing to financial support of the faculty for up to three years. After three years it is expected that the faculty position will be supported by the college.

Brunswick College was involved in the corporate relocation process for the Jered Brown Company, a major engineering and manufacturing defense contractor which relocated from the Detroit area to Brunswick in 1992. All of the start-up training for welders was provided by the college using "Quick Start" funds. In addition, blueprint readers and other specialists have been provided training by college personnel.

A major emphasis on reaching the most underserved persons in the college service area was developed. The president made a concerted effort in speaking to seven different minority audiences regarding the importance of education for the future of minority students. These engagements have been in individual churches in the minority community as well as including such events as the 1992 Martin Luther King Celebration, the Glynn County 1992 Baccalaureate Sermon, and the 1992 Glynn County Night School Graduation. These efforts have begun to bring results with increasing numbers of minority students, and a greater sense of minority community involvement with the college.

A partnership program with Jane Macon Middle School was developed as a drop out intervention program with the long range intent to encourage more students to complete middle school and high school with the readiness for postsecondary education. Components of this program included faculty serving as resource persons, Student Government Association and Student Council members working together on common projects which developed leadership characteristics for the younger students, facility sharing, and a mentor program with the intent to pair college students with "at risk" middle school students.

Complete restructuring of the Academic Advisement/Orientation program was completed. Through the efforts of a campus wide Academic Advisement Committee led by a committed and enthusiastic faculty member an Advisement Center was developed to increase the training and participation of informed faculty in the advisement and orientation process. This directly responds to one of the recommendations of the 1991 Visiting Committee of the Southern Association of Colleges and Schools.

Numerous enrichment opportunities were presented to students as part of the programming of the Student Development Services area. Five nationally recognized presenters appeared on campus during 1991-92: Suzi Landolphi on AIDS prevention; Ellen Gootblatt on responsible personal relationships; Dr. Bertice Berry on gender differences and ethnic relationships; Dr. Bernard Saltman on national health programs; and Joe Clark on pursuing personal goals. The Minority Academic and Social Development Association (MASDA), composed primarily of minority students, presented an original play "From Oppression to Expression" during Black History month which was attended by minority and majority students and staff.

A Brunswick College student was named to the Academic All American First Team in 1992 and received a \$2,500 scholarship and an award from the Gannett Foundation. This is the third year that Brunswick College has been successful in having a student named to the Academic All American Team.

The Brunswick College Men's Basketball team won the Region XVII Junior College Championship and the Women's Softball Team placed second in the region.

Recruitment efforts were very successful in the headcount, EFT, and minority student categories. Increases ranged from over 10% for the fall quarter 1991, 12.6% for the spring quarter, to 13.4% for the fall quarter 1992. Minority enrollment has increased each quarter.

The passing rate on the licensure examination for the Registered Nursing Program was 100% with sixty-one completers. The retention rate for students in the nursing program has improved significantly and the 61 students completing represented approximately 75% of those admitted to the class.

A new computer system was acquired for the library which made possible access to the Union catalog connecting several Georgia universities and colleges and will further make possible remote connection via modem to the Camden Center location. Full implementation of the library automation system saw a 35% increase in interlibrary loan transactions.

Conversion of the campus to touch-tone telephones was completed, and progress was made in completing the campus computer network which now includes the Administration Building, the Academic Building, the Library, and the Southeast Georgia Conference Center.

The Brunswick Center, a consortium composed of Brunswick College, Armstrong State College, and Georgia Southern University, provided baccalaureate degree programs on the campus of Brunswick College in its sixth year of operation. Enrollment increased significantly over the previous year and in 1991-92 256 students were served during spring quarter alone. Forty-three persons earned bachelor of science degrees in education and/or general studies in 1991-92 through the Brunswick Center. Enrollment at the Brunswick Center for Armstrong State College has increased to the point that 46.1% of students receiving the B.S. in middle school education in June 1992 went through the Brunswick Center.

The inauguration of Dr. Dorothy L. Lord as the third permanent president of Brunswick College and the first woman president of a two-year college in Georgia was a major highlight of the 1991-92 year. The ceremony was well attended by representatives of higher education institutions throughout the south as well as Georgia. In addition, community persons from all of the five counties served by Brunswick College were among the approximately 800 persons in attendance at this event. The inauguration reaffirmed the tone of community involvement with the college and support for the mission of Brunswick College.

